

Sales Summit

ARUBA

2025

YOUR HARD WORK CAN TAKE YOU FAR!

Make your plans for a 5 day, 4 night resort trip to Aruba.

To reserve your spot, earn 150 points on personal production, or 750 points for agencies with down line producers between February 1, 2023 and October 1, 2024.

QUALIFICATION DETAILS

February 1, 2023 through October 1, 2024

| PRODUCT | POINTS | PRODUCT | POINTS | PRODUCT | POINTS |
|--------------------------|--------|-----------------------|--------|--------------------|--------|
| Individual Med. Supp. | .75 | Long Term Care | 3 | Short Term Medical | § |
| Cancer/Critical Illness | 1 | Dental/Vision/Hearing | .25 | Annuity | α |
| Hospital Indemnity | .5 | Final Expense | † | | |
| Short Term Recovery Care | 1 | Trust Life | ‡ | | |

All points are per approved application.

α .5 per \$100,000 placed premium | † 1.5pts per \$1,000 of IANBP | ‡ 1pt per \$3,000 of IANBP | § 1pt per \$4,000 of paid premium

TERMS AND CONDITIONS: 1 JSA reserves the right to change or discontinue the program at its sole discretion and without notice. 2 Trip is for qualifier plus (1) guest only. Guest must be 18 years of age or older. 3 Qualifier must be contracted, in good standing and actively representing JSA at the time of the trip. 4 Sub-Agents and License Only Agents (LOA) are not eligible. 5 Qualifier must not have any outstanding debts with JSA. 6 Qualifying business must be approved with effective dates from 2/1/2023 through 10/1/2024. 7 Points are based on net production. Not all agents or agencies will qualify at these numbers. 8 Medicare Supplement guarantee issued business does not qualify for credit. 9 Sharing, splitting or transferring of points is not permitted. 10 Trip is non-transferable and not redeemable for cash or any other prizes or incentives. 11 Qualifier is responsible for taxes and will receive a 1099. 12 There may be a penalty assessed for anyone who cancels after they have registered. 13 Qualification points only calculate for clients aged 40 years or older. 14 Individual and Group Medicare Supplement policies do not qualify for points in the states of MN, ND or WA.



SCAN TO VISIT SITE

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